

EVENTS, EDUCATION AND COMMUNITY FOR CREATIVES

AND SMALL BUSINESS OWNERS



SPONSORSHIP DECK

DEARHANDMADELIFE.COM

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our events & opportunities



OUR ONLINE COMMUNITY



CRAFTCATION CONFERENCE



PATCHWORK SHOW



all about us

DURING OUR 17 YEARS IN BUSINESS WE HAVE...

- Welcomed over 500,000
 guests to shop local and
 celebrate community at our
 multi-city bi-annual Patchwork
 Show festivals, providing nearly
 15,000 artists a venue to grow
 their businesses and inspire
 others.
- Helped thousands of creatives turn their passion into profession, become besties with their inner artist, and find camaraderie through our lifechanging Craftcation Conference.
- Shared business know-how, art and craft inspiration, and tales of creative entrepreneurship through 150+ podcast episodes, 800+ blog posts, and a social media audience of 100k+ engaged followers.





the demographics at a glance



- 36,000+ NEWSLETTER SUBSCRIBERS
- 41% NEWSLETTER OPEN RATE



WEBSITE + BLOG

- 40,000+ UNIQUE MONTHLY WEBSITE/BLOG USERS
- 80,000+ MONTHLY WEBSITE/BLOG PAGEVIEWS



SOCIAL MEDIA

100,000+ ENGAGED
 SOCIAL MEDIA FOLLOWERS



PODCAST

- 550K DOWNLOADS
- TOP 5% OF ALL PODCASTS



PATCHWORK SHOW

THE GUESTS

- 4K-8K GUESTS DURING A SIX-HOUR SHOW
- AVERAGE AGE: 25-45 YEARS
- 65% FEMALE
- EDUCATED & EMPLOYED WITH A MEDIAN INCOME OF 115K

THE VENDORS

- 70-250 VENDORS PER SHOW
- SMALL BUSINESS OWNERS
- 90% HAVE A WEBSITE AND/OR BLOG
- HIGHLY ACTIVE ON SOCIAL MEDIA AND ONLINE



CRAFTCATION CONFERENCE

THE ATTENDEES

- 500+ INFLUENTIAL BLOGGERS, CRAFTERS, CREATIVE BUSINESS OWNERS AND DIY ENTHUSIASTS
- 90% HAVE A WEBSITE AND/OR BLOG
- AVERAGE AGE: 25-38 YEARS & 90% FEMALE
- HIGHLY ACTIVE ON SOCIAL MEDIA AND ONLINE

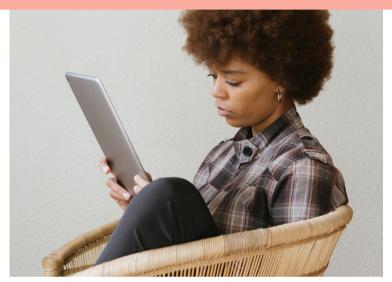
THE CONFERENCE

- EST. 2012
- 200+ WORKSHOPS & EVENTS
- VENTURA BEACH, CALIFORNIA

Sponsors have the option to target specific segments within our audience, such as creative business owners, influential bloggers, particular regions, or the entire group.



ONLINE COMMUNITY SPONSORSHIP OPPORTUNITIES

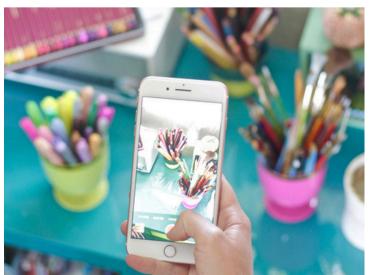














ONLINE COMMUNITY SPONSORSHIP the details

OUR ONLINE AUDIENCE LOVES CONNECTING WITH BRANDS THAT SHARE THEIR DEDICATION TO INTENTIONAL LIVING, SHOPPING, AND WORKING. THEY ARE SMALL BUSINESS OWNERS, CRAFT ENTHUSIASTS, AND CREATIVES ENGAGED THROUGH OUR BLOG, PODCAST, NEWSLETTER, AND SOCIAL MEDIA.



OUR AUDIENCE

- Influential bloggers, crafters, creative business owners and DIY enthusiasts
- Early adopting tastemakers with a wide reach
- 90% have a website and/or blog
- Average age 25-38 years old & 90% female
- Educated and employed with a median income of 95k
- · Highly active on social media and online



SOCIAL MEDIA

- 48k+ Instagram
- 25k+ Pinterest / 1.6 million monthly views
- 28k+ Facebook



THE BLOG

- 30k+ unique monthly users
- 60k+ monthly website/blog views
- 800+ blog posts



THE PODCAST

- 150+ episodes
- 550k+ downloads
- In the top 5% of all podcasts
- Prestigious creative expert guests



THE NEWSLETTER

- 36k+ subscribers
- 41% open rate



ONLINE COMMUNITY SPONSORSHIP the details



EVENT OR EVENT SERIES

We'll collaborate to create a custom online event or series on Zoom or Instagram Live featuring your brand. Events can include webinars, live demos, or workshops and will be promoted across our social media and newsletters. Participants will opt-in, allowing you to capture their email addresses, and receive a series of emails about the events and your brand.

View landing pages for past events:

<u>Marketing for Makers Summit</u>

<u>Work it Wednesday Series</u>



THE PAGE WAS CREATED FOR OUR COMMUNITY OVER COMPETITION EVENT WITH OUR SPONSOR AMPJAR



INSTAGRAM REEL

We love creating IG Reel content, from crafty how-tos and business tips to artsy mini-movies. We bring the DIY spirit, our unique aesthetic, and a love of storytelling.



Connect with our highly engaged audience on Facebook, Instagram, and Pinterest. Posts include a graphic or photo and links of your choice.



INSTAGRAM STORY SERIES

We'll create a series of Instagram stories for your brand, product, or service. We'll handle the graphics, tag you, and use our swipe-up feature for your chosen link on every slide.



ONLINE COMMUNITY SPONSORSHIP the details

BLOG POST

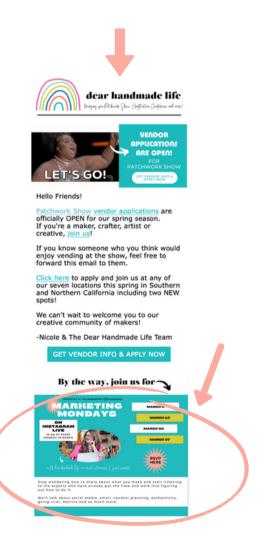
Sponsored blog posts showcase your product or service to our readers. Our writers create unique DIY tutorials, recipes, or editorials featuring your brand, along with custom pin-able graphics. You can also create a contest or giveaway to increase engagement.





NEWSLETTER FEATURE

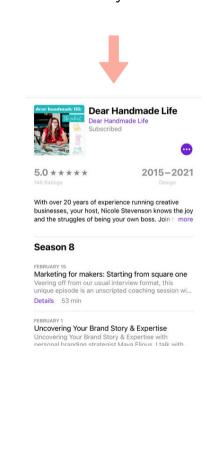
Newsletter features include custom graphics and are a great way to connect with our engaged mailing list. You can also create a discount, contest, or giveaway with the feature.



PODCAST AD

The Dear Handmade Life podcast offers interviews, stories, and practical advice for a creative, intentional life.

Reach our 7,000+ listeners per episode with an ad you record or we record for you.





ONLINE COMMUNITY SPONSORSHIP PACKAGES

OPPORTUNITY	ONLINE EVENT PACKAGE	BLOG POST PACKAGE	
Sponsored online event hosted over IGLIVE or Zoom *All social media and newsletter features are promotional for the event	YES		
Custom landing page design and creation for RSVPs and thank you follow up email to attendees	YES		
Access to email addresses for all RSVPs	YES		
Dedicated email newsletter	ONE		
Email newsletter feature	THREE	ONE	
Blog post		ONE	
Instagram reel or carousel post	ONE	ONE	
Instagram story slides	THREE	THREE	
Facebook post	ONE	ONE	
Podcast ad midroll 60 seconds max	ONE		
Pinterest post (3 scheduled graphics)		ONE	
PACKAGE VALUE	\$10,000	\$2,500	
DISCOUNTED RATE	\$7,500	\$1,500	

OPPORTUNITY	SOCIAL MEDIA & PODCAST PACKAGE	PODCAST PACKAGE
Email newsletter feature	ONE	
Instagram reel or carousel post	ONE	
Instagram story slides	THREE	
Facebook post	ONE	
Podcast ad midroll 60 seconds max	ONE	THREE
PACKAGE VALUE	\$1,000	\$500
DISCOUNTED RATE	\$1,000	\$500



CRAFTCATION SPONSORSHIP OPPORTUNITIES















the details

CRAFTCATION, HELD ANNUALLY IN VENTURA, CALIFORNIA, FEATURES INDUSTRY EXPERTS
LEADING CRAFT WORKSHOPS, BUSINESS LECTURES & PANELS, WELLNESS ACTIVITIES AND SPECIAL
EVENTS TO CONNECT AND EDUCATE ATTENDEES.



PRESS PLAY TO SEE

THE MAGIC OF

CRAFTCATION CONFERENCE

500+ ATTENDEES



- Influential bloggers, crafters, creative business owners and DIY enthusiasts
- Early adopting tastemakers with a wide reach
- 90% have a website and/or blog
- Average age: 25-38 years & 90% female
- Educated and employed with a median income of 95k
- Highly active on social media and online

EST. 2012

- Annually in April
- Five days (Wednesday Sunday)
- Ventura Beach, California

200+ WORKSHOPS & EVENTS



- Hands-on DIY craft workshops
- Business lectures and panels
- Social gatherings and parties
- Wellness Activities

NPS SCORE --> 71

This is the Holy Grail of NPS (Net Promoter Score), and rarely attainable. A company with a score in this range is considered to be among the absolute best in their industry.

I was amazed
at how flawlessly everything
went... Everyone was so friendly. The
workshop sessions were awesome. And
y'all really put together an amazing
community of people.
-Chrystina (Craftcation
Conference Alum)



dear handmade life's CaftCation CONFERENCE FOR CREATIVES



WE ENJOY COLLABORATING WITH SPONSORS TO CREATE A CUSTOM EXPERIENCE THAT ALIGNS PERFECTLY WITH YOUR BRAND AND MARKETING GOALS.



TITLE SPONSOR

Your brand name will be featured on all digital and printed conference materials, including the program cover, gift bags, website, and more, such as: "Craftcation Conference Presented by: [Your Brand]."



Create an engaging, interactive booth at the vibrant Craftcation
Marketplace to showcase your brand.
Options include product displays, demonstrations, hands-on activities, signage, décor, promotional materials, and newsletter sign-ups.
With 90% of our attendees interacting with sponsors at their booths, it's a prime opportunity to connect directly with your audience.



Installations offer customizable, interactive displays in key public areas of the conference, such as a welcome mural, business card wall, and group art project.



DIRECTION

Craftcation provides the opportunity to collaborate with our Creative Director and Lead Event Director to design and execute a custom booth or installation. We handle the setup, so you can focus on connecting with the community.



EXISTING WORKSHOP SPONSORSHIP

Sponsoring a workshop allows you to align your brand with a specific topic or presenter. Options include a brief introduction, integrating your brand into the content, supplying materials, or finding creative ways to showcase your brand throughout the session.



SPONSOR-HOSTED WORKSHOP

Design and teach a branded workshop at Craftcation, where you can engage attendees with your products or services in a hands-on setting. This opportunity includes real-time social media promotion by our influential attendees and presenters, providing a creative way to showcase your brand.

dear handmade life's CaftCation CONFERENCE FOR CREATIVES

opportunities



Host unconventional networking events at unique locations, complete with food, drinks, and inspiration. Customize your sponsorship with options for signage, promotional materials, activities, décor, demonstrations, and a 5-minute welcome introduction. Past events have featured embroidery and beer tasting, movie and game nights, and wine, cheese, and crochet gatherings.



OPENING & CLOSING CELEBRATIONS

The Craftcation opening and closing celebrations are ideal for reaching everyone in one place. These events often feature a keynote and various activities, providing a great opportunity to connect with attendees in a relaxed, fun environment. Sponsorship options include signage, promotional materials, activities, demonstrations, and a 5-minute welcome introduction.



Connect with attendees and presenters during our opening night celebration by hosting a unique activation, such as a make-and-take, a demonstration, or a bar or beverage station.



The Craftcation pop-up shop features books, products, supplies, equipment, and tools, and is open to attendees, presenters, and the general public. Opening daily from Wednesday during check-in, it serves as a central hub for shopping and networking throughout the conference.



EVENT SPONSORSHIP

From Iron Craft to Stitch N Bitch, Board Game Night, Trivia, and themed Dance Parties, Craftcation event sponsorships provide unique opportunities to connect with attendees. Sponsorship options include co-hosting or judging events, featuring your products as supplies or prizes, signage, and more, all designed to boost brand recognition and introduce attendees to your offerings.



Make an impact on influential attendees by including an item in our gift bags - the contents of which are shared frequently on social media.

dear handmade life's CONFERENCE FOR CREATIVES

opportunities



Receive full conference passes for sponsor attendance, brand promotion through contests or giveaways, or to award as a scholarship for an emerging creative. You can customize your scholarship to target a specific demographic of your choice.



Grab the attention of our attendees with an ad or offer in our printed program. Attendees frequently refer to the program throughout the conference as well as take it home as a keepsake.



CARD

Elevate brand awareness by featuring your brand as a challenge or prize on our scavenger hunt card, which is given to all attendees. Challenges may include visiting a marketplace booth, using a sponsor's tool, and more, with participants entering to win prizes.

select past presenters



LISA CONGDON





EMILY MCDOWELL





ROBERT MAHAR: NBC'S MAKING IT







AMY TANGERINE



KELLY MINDELL: STUDIO DIY





packages

OPPORTUNITY	PLATINUM	IRON	GOLD	SILVER	BRONZE	COPPER
Conference title sponsor	YES					
Creative direction	YES	YES				
Logo on gift bag	YES	YES	YES			
Opening or Closing Celebration Sponsorship	ONE	ONE				
Opening Celebration Activation	ONE	ONE				
Event Sponsorship (Iron Craft Integration, Opening Celebration Activity or Dance Party Activation)	ONE	ONE	ONE			
Creative gathering	ONE	ONE	ONE			
Installation					YES	
Marketplace booth	DOUBLE	ONE	ONE			
Sponsor-hosted workshop	FOUR	THREE	TWO	ONE		
Existing workshop sponsorship	FOUR	THREE	TWO	ONE	TWO	ONE
Bingo Scavenger Hunt	YES	YES	YES	YES	YES	YES
Exhibitor space in the pop-up shop	PRIME SPOT	YES	YES			
Gift bag inclusion	YES	YES	YES	YES	YES	YES
Registration packages	FIVE	FOUR	THREE	TWO	TWO	ONE
Program ad	2 FULL PAGE ADS	1 FULL PAGE AD	1 FULL PAGE AD	1 HALF PAGE AD	1 QUARTER PAGE AD	MENTION
Post-event recap with photos and social media images	YES	YES	YES	YES	YES	
Office hours	YES	YES	YES	YES		
Digital sponsorship	ONLINE EVENT OR TWO BLOG POSTS & ONE SOCIAL MEDIA PACKAGE	ONLINE EVENT OR TWO BLOG POSTS & ONE SOCIAL MEDIA PACKAGE	TWO BLOG POSTS & ONE SOCIAL MEDIA PACKAGE	TWO BLOG POSTS & ONE SOCIAL MEDIA PACKAGE	ONE BLOG POST & ONE SOCIAL MEDIA PACKAGE	ONE SOCIAL MEDIA PACKAGE
PACKAGE VALUE	\$49,000	\$35,000	\$23,000	\$13,000	\$8,600	\$4,500
DISCOUNTED RATE	\$26,000	\$18,500	\$14,500	\$7,500	\$5,000	\$2,500



PATCHWORK SHOW SPONSORSHIP OPPORTUNITIES

















PATCHWORK SHOW IS OUR MAKERS MARKET AND COMMUNITY FESTIVAL, FEATURING LOCAL EMERGING ARTISTS, CRAFTERS, AND DESIGNERS ALONGSIDE DIY WORKSHOPS, FOOD TRUCKS, AND MORE.



PRESS PLAY TO CHECK OUT PATCHWORK SHOW



OUR GUESTS

- Average age: 25-45 years
- 65% female
- Educated & employed with a median income of 115k
- Strong commitment to shopping local and supporting the artisan food and craft movements as well as conscious consumerism.



OUR VENDORS

- Small business owners with an average of 1-10 employees
- Creatives who craft as a career and for pleasure
- 90% have a website and/or blog
- Educated & employed with a median income of 95k
- Highly active on social media and online
- 11,000 potential Patchwork Show vendors on our email list



OUR SHOWS

- Established in 2008
- 4k-8k guests during a sixhour show
- 70-250 vendors per show
- Several Northern and Southern California locations

The most abundantly organized, fun, good energy, profitable event I have ever participated in yet (and I have done a lot of them through the years).

-Sheri Marks,
Patchwork Show Alum



dear handmade life's PATCHWOIK SHOW MAKERS MARKET & COMMUNITY FESTIVAL

oppolitunities

WE ENJOY COLLABORATING WITH SPONSORS BY CUSTOMIZING OUR OPPORTUNITIES TO CREATE A TRULY TAILORED EXPERIENCE ALIGNED WITH YOUR BRAND AND MARKETING GOALS.



Create an immersive experience for guests and vendors with an event booth or space. Showcase your brand through make-and-takes, demonstrations, food or beverage tastings, a branded selfie photo booth, and other on-site activations to engage with our community.



Sponsor the guest swag bag for one show or the entire season.
Collaborate with us to design a bag featuring your logo, showcased at the events, given to the first 100 guests, and featured on our social media and newsletter. Opportunity to include your products or promotional materials in the bag.



Enhance your B2B networking by connecting with our creative small business vendors through a customized vendor swag bag featuring your logo. Share product and promotional materials with them at the shows or through an exclusive mailing.



Capture attention with printed promotional materials or free-standing signage at our bustling information booth. Reach a large crowd effectively, even if you're not physically present at the shows.



Increase brand awareness and engage potential customers through our social media channels and website. Opportunities include logo placement on our website, Instagram Stories, Reels, and more.



Secure a feature in our vendor emails sent to our list of 11,000 creative small business owners. Each season includes over 30 emails to potential vendors.



packages

OPPORTUNITY	PLATINUM	GOLD	SILVER
Event booth at one location	DOUBLE	SINGLE	MINI
Guest or vendor swag bag	вотн	CHOOSE ONE	
Guest or vendor gifting	вотн	CHOOSE ONE	CHOOSE ONE
Info booth promotional materials placement	YES	YES	YES
Info booth free standing signage	YES	YES	
Logo placement	YES	YES	YES
Instagram carousel or reel	TWO (ONE ON @dearhandmadelife & ONE ON @thepatchworkshow	ONE	ONE
Instagram story slides	TWO SERIES OF 3 SLIDES	ONE SERIES OF 3 SLIDES	ONE SERIES OF 3 SLIDES
Facebook post	TWO	ONE	ONE
Potential vendor newsletter series sponsorship (7 emails to 11,000 potential vendors)	YES	FOUR	TWO
Current vendor newsletter series sponsorship (4 emails per show to 60- 250 confirmed vendors vendors, approx.: 24 emails per season)	YES	FOUR	FOUR
PACKAGE VALUE	\$14,500	\$7,500	\$3,500
DISCOUNTED RATE	\$10,000	\$5,000	\$2,500



sponsor testimonials

The Craftcation team is a dream to work with. This bunch is passionate about bringing craft to the masses and helping the sponsors reach those masses as well. Not only was my sponsor booth branded for my company but it worked seamlessly with the event branding making our presence feel necessary and obvious. We saw a 22% spike in participation on our social media and newsletter sign-ups in the following weeks as well and an 11% increase in new customers that we tracked through the event coupon. This is a fantastic event to build exposure for your brand.

-Sara Delaney, Director, One Big Happy

Working with Dear Handmade Life is a dream! Their attention to detail and motivation to make the most of our partnership is so appreciated. We've been so lucky to have to worked with this crew for several years and I cannot say enough great things about their collaborative approach to partnerships and their open and punctual communication.





Thanks for running our favorite craft conference ever created. It really is the best.
-Christina Loff, CreativeLive



Being a sponsor at Craftcation was a **great experience**, **a real partnership** with a serious,
passionate, collaborative, and well-organized team
devoted to making the event a success on both a
micro and macro level for everyone involved. We
look forward to working with them again."
-Melanie Falick, Workman Publishing



Dear Handmade Life was a joy to
work with. They made certain every detail was
sorted and worked closely with us to ensure that
the event we were organizing together would be
successful. They took care of all the details and managed
to get 200+ signups for the event. We got several new
customers from the event. Dear Handmade Life also got
us in front of more ambassadors that we are now
working with to build community. Thanks team!
-Roslyn Teng, Ampjar

Working with Dear Handmade
Life, particularly through sponsorship of their
annual Craftcation event, just makes sense for

our brand. Each year, we're blown away by the creativity and passion Nicole and team display as they painstakingly curate and deliver an immersive experience for conference

er to find ways to un their small husiness gam

and Craftcation allows us to show up and explain what we do
in very palpable ways. Aside from the increase in brand
awareness that takes place as a result of this conference,
our team leaves each year with a slew of important
connections and a complete rejuvenation
of our creative energy!

-Alexa Terry Wilde Spoonflower







select previous sponsors











CHEVROLET





















































EVENTS, EDUCATION AND COMMUNITY FOR CREATIVES

AND SMALL BUSINESS OWNERS

let's collaborate!

We love to work with sponsors to create custom packages to fit your marketing goals and budget.

OUR SPONSORSHIP TEAM



NICOLE STEVENSON

CEO & Creative Director nicole@dearhandmadelife.com



LEANN FOSS

Partnership Manager leanndra@dearhandmadelife.com



LISA OKAMOTO BEHAR

Partnership Manager lisa@dearhandmadelife.com



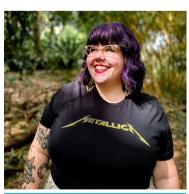
MEG WOLFF

Partnership Manager meg@dearhandmadelife.com



JO DELLAPINA

Partnership Manager jo@dearhandmadelife.com



NIK VANDEVENTER

Craft Partnership Coordinator nik@dearhandmadelife.com